



About Pareto Securities:

Pareto Securities is an independent full service investment bank with a globally leading position within the Energy, Maritime and Infrastructure sectors. The company is headquartered in Oslo, Norway, with more than 400 employees located in 15 offices across 11 countries. Pareto Securities has had a presence in Singapore for over ten years, focusing on both deal origination and sales. With a high degree of sector expertise and an innovative approach to financing solutions, Pareto has been able to establish itself as a leading advisor within our core sectors in the region.

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Institutional sales

- Pareto Securities, a globally leading Energy, Maritime and Infrastructure focused Investment Bank, is seeking a talented and motivated individual with 0-2 years' experience to support the continued growth of its sales desk
- The position involves working in a dynamic sales team, primarily focused on the sale of high yield bonds, structured notes, asset back securities, etc.
- The role requires you to establish, maintain and build strong relationships with new and existing institutional investors, asset managers, hedge funds, etc.

Candidate profile:

- Ambitious, independent and hard working
- A fundamental understanding and interest for capital markets
- Team player with excellent communication and interpersonal skills
- 0-2 years' experience (graduates encouraged to apply)
- Strong academic results (second upper class or equivalent) and a relevant degree from a top rated university
- Candidates with previous internship experience with international investment banks preferred

What we offer:

- An insightful job in a flat organization, where personal initiative and professionalism will be rewarded
- Opportunity to advance rapidly in the organisation for top performers
- A chance to participate in new a deal-driven sales organisation with regular primary deal flow and secondary trading

Please submit your CV and a cover letter to career.sg@paretosec.com with subject "Sales".

