



About Pareto Securities:

Pareto Securities is an independent Norwegian investment bank with a leading position in the Nordic capital markets and a strong international presence. Headquartered in Oslo, Pareto currently has in total around 500 employees and serves its global client base from 15 offices in 11 countries.

Pareto Securities offers its clients a wide range of advisory services, including IPOs, equity and debt transactions, M&A advisory, research and project financing structures. Pareto is the undisputed number one in the Nordic corporate high yield fixed income segment.

With around 80 employees, the Frankfurt branch is besides Oslo and Stockholm one of three central hubs of the Pareto Securities group, offering a full range of investment banking services and covering around 120 listed German companies.

Pareto Securities Frankfurt Branch
Gräfststraße 97
60487 Frankfurt am Main
Germany
Tel: +49 69 58997-0
www.paretosec.com

Institutional Sales

To support our Fixed Income Sales team in Frankfurt Germany we are looking for Institutional Sales.

- The position involves working in a dynamic sales team, primarily focused on the sale of high yield bonds.
- The role requires you to establish, maintain and build strong relationships with new and existing institutional investors, asset managers, hedge funds, etc.

Candidate profile:

- Ambitious, independent and hard working
- A fundamental understanding and interest for capital markets
- Team player with excellent communication and interpersonal skills
- 0-2 years' experience
- Strong academic results (second upper class or equivalent) and a relevant degree from a top rated university
- Candidates with previous internship experience with international investment banks preferred

What we offer:

- An insightful job in a flat organization, where personal initiative and professionalism will be rewarded
- Opportunity to advance rapidly in the organisation for top performers
- A chance to participate in new a deal-driven sales organisation with regular primary deal flow and secondary trading

Please submit your CV and a cover letter to career.de@paretosec.com with subject "Sales".

